

# Enabling your business for growth with SAP Business ByDesign



How our cloud-based enterprise resource planning (ERP) offering is helping SMEs and subsidiary companies to deliver business improvements and manage their businesses more effectively

Drive profitability  
and efficiency

Real time data to make  
informed decisions

Reduce complexity

Rapid implementation  
with BearingPoint's  
experienced  
SAP consultants

Businesses are re-evaluating their operating models with a view to becoming more nimble, having greater visibility and reducing complexity and costs.

BearingPoint has been delivering enterprise resource planning (ERP) software for clients for over 30 years – enabling them to use a system of integrated processes to manage all facets of an operation, including financial management, human resource management, manufacturing, project management, customer and supplier relationship management and supply chain management.

#### How will SAP Business ByDesign help your business?

SAP Business ByDesign is a leading, comprehensive, fully integrated ERP business management solution that is delivered as an 'affordable' on-demand service.

It was built specifically for dynamic, growing businesses and multinational subsidiaries that are striving to make informed business decisions, allowing them to execute their business strategy and respond immediately to challenges and opportunities.

Business ByDesign delivers the benefits of large-scale business applications without the burden of managing a large IT infrastructure – at very affordable prices. You can select from over 30 best-practice processes to run your core business functions, starting with those you need immediately and adding more over time as you require them.

#### How can BearingPoint help?

BearingPoint has a long history of helping organisations to take advantage of new technology to deliver real business benefit. With over three decades of ERP experience, we have the ability and expertise to implement these processes with minimal risk to your business.

We are the first Irish company to offer Business ByDesign and as a gold partner of SAP, we can have your business up and running in a matter of weeks. We help clients globally and can support your business wherever or however it grows.

BearingPoint  
transforms the  
way companies  
run their operations  
with SAP  
Business ByDesign

## Benefits of Business ByDesign

**Comprehensive:** It is a flexible, scalable and fully integrated business management solution built specifically for SMEs and multinational subsidiaries. Business ByDesign combines all the advantages of modern business applications with minimal demands on IT resources. It also supports multiple mobile device types and embedded e-learning and support.

**Secure:** SAP's state-of-the-art data centres are certified to international security standards and comply with EU data protection legislation. Complete 24x7 support is part of the service.

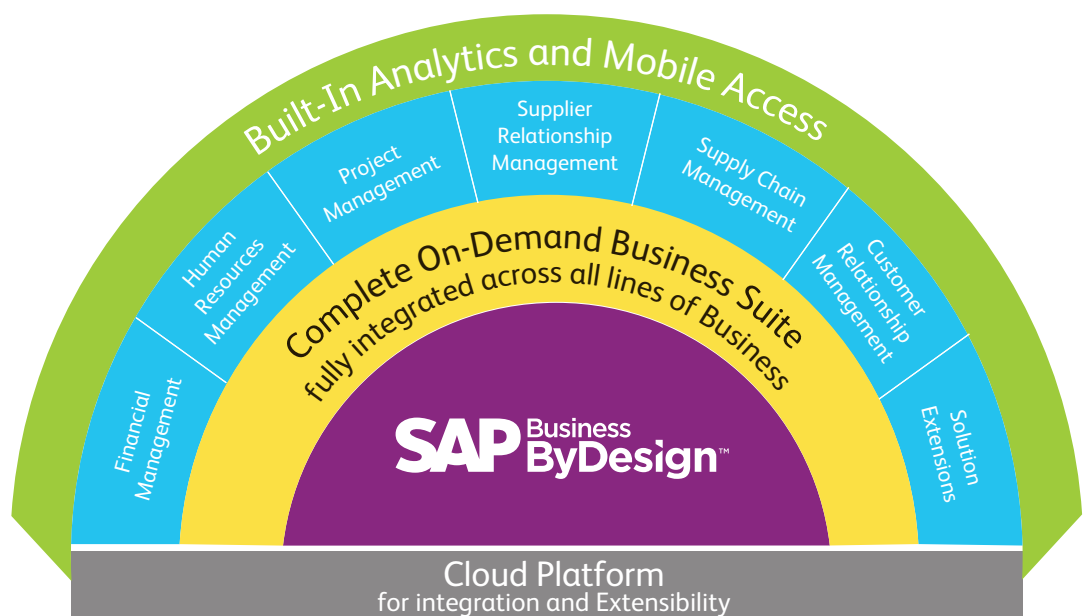
**Affordable:** You can conserve your capital by eliminating the up-front IT infrastructure, equipment and support costs. Fixed price implementation and monthly subscription fees, which vary by user type from as little as €10 to €179 per user per month, are determined up front – no hidden costs.

**Fast time to value:** Through a fast and easy configuration process and using the built-in learning environment, your solution can be up and running in as little as one to three months. Your business sets the pace, not your IT capacity.

**Insightful:** Real time information is delivered any time, any place enabling informed decision making. It includes built-in analytics, management dashboards and integrated metrics.

**Adaptable:** Best practice processes are provided – covering all of your key functions. You can implement the complete solution and let BearingPoint configure it to your specific business requirements.

**Ease of use:** Improve employee satisfaction achieved through role-based work centres supported by integrated workflow, eLearning and online user guides.



## BearingPoint's SAP credentials

If you need help to choose the best blend of elements of SAP functionality or want to ensure that your implementation is successful, BearingPoint offers extensive ERP know-how, award-winning SAP experience and extensive cloud expertise.



### BearingPoint's SAP know-how:

- A strong track record with more than 850 successful SAP implementations worldwide.
- Decades of experience having provided SAP ERP solutions since 1982.

### BearingPoint's SAP expertise:

- Over 1,000 SAP professionals in EMEA with an average of 10 years of SAP consulting experience.
- Long-term, close relationship with SAP, as demonstrated by the accolades below.

### SAP awards earned by BearingPoint:

- SAP Gold Partner
- SAP Pinnacle Awards
- SAP Preferred Partner
- SAP Award of Excellence
- SAP Reference Customer
- Global SAP Service Partner
- SAP Special Expertise Partner
- SAP Quality Awards Gold Winner

## Benefits of the cloud

- Lower maintenance costs: There is a reduced requirement for internal IT resources.
- Simplified IT support: Software updates, service and support are included in the subscription fee.
- Highest levels of security: Data centres are certified to international security and compliance standards.
- No upfront capital costs: Your investment moves from Capex to Opex.





## What We Do

### Technology Consulting

- IT Advisory
- Software Development and Integration
- Data Analytics and Insights
- Digital Strategy

### Management Consulting

- Business Strategy and Transformation
- Customer Management
- Supply Chain
- Human Capital
- Mergers and Acquisitions

### Enterprise Resource Planning

- Advisory
- On-premise and Cloud Implementation
- Support

### Managed Services

- Application Management
- Outsourcing Advisory

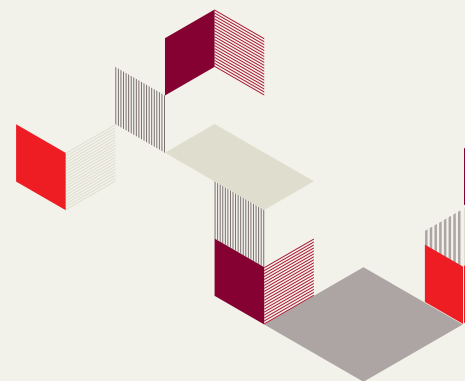
## Why We're Different

- We know our clients and their culture, and our consultants are driven by client business objectives
- We are the trusted and independent advisor of our clients, and we look for tangible and measurable value improvements to their business
- Based on our deep knowledge of the client's core business, we develop powerful approaches to transforming people, processes and technologies
- We are very collaborative and easy to work with. We tailor our approach and deliverables to our client's specific needs
- We focus on sustainable results through effective execution, and we deliver what we promise
- We develop a pragmatic implementation plan that balances early realisation of benefits with longer-term improvements

## Committed consultants with adaptive intelligence

BearingPoint consultants understand that the world of business changes constantly and that the resulting complexities demand intelligent and adaptive solutions. Our clients in the commercial, financial and governmental segments enjoy real results when they work with us. We offer industry-based management skills, technological flair as well as functional expertise and the ability to adapt strategic insights to individual challenges. This adaptive approach is at the heart of our culture and has led to long-standing relationships with many of the world's leading companies and organisations.

For more information, visit our website [www.bearingpoint.com](http://www.bearingpoint.com).



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