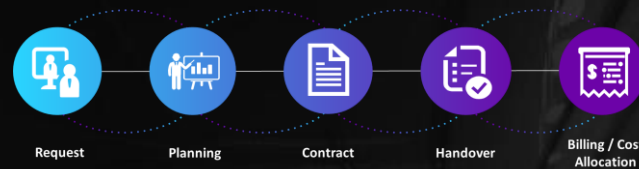


Client Business Challenge

- Equipment-intensive industries, e. g. construction, utilities, industrial service, mining, transportation, or Oil & Gas need a digital equipment management solution to use their fleet efficiently while maximizing productivity
- New technologies and improved practices created the need for an up-to-date solution supporting those equipment management requirements
- No comprehensive solution available on the market to address holistically this need for a digital solution
- SAP addressed this need with ETM module in the past, but with no path forward for their client base in the S/4HANA context

BearingPoint Contribution



- ETM.next covers the end-to-end process for fleet and rental use cases providing comprehensive digital solutions for requesting, planning, dispatching and billing as well as full life cycle management for critical assets
- ETM.next is an easy-to-integrate solution showcasing an award-winning industry cloud application
- Up-to-date features incl. Asset Track & Trace, Planning Board in split screen, integrated webshop for requesting, or a mobile app for execution
- improved usability – easy to adapt.

Client Business Outcomes

- Up to 70% time savings by digitizing equipment-related processes
- 50% increase in on-site productivity due to harmonized process flows
- Up to 35% higher utilization of equipment fleet possible
- Comprehensive support for business decisions based on actual data and requirements
- Cloud-based architecture allows fast implementation tracks
- One solution for all equipment-, fleet, and tool-related needs